

ATRIP Mid-Year Webinar

Global Developments in Technology Transfer

FRIDAY, JANUARY 16, 2026, 15:00 – 16:30 CET



Bridging the Gap: Regional Opportunities and Challenges in University Technology Transfer

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REGIONAL CHARACTERISTIC AND DEVELOPMENTS

1. Historically specific institutional conditions, including weaker connections between universities and industry
2. Increasing role of universities in national innovation ecosystems
3. Ongoing or completed reforms supporting technology transfer



Source: *Central and Eastern Europe unveils its tech ambitions*, Financial Times, *Special Report Central and Eastern Europe: Technology and Innovation*, 2017, <https://www.ft.com/content/889422a8-09ad-11e7-ac5a-903b21361b43>

REGIONAL CASE STUDY - POLAND

Legal, regulatory, and institutional reforms focused on University technology transfer completed in 2014-2018

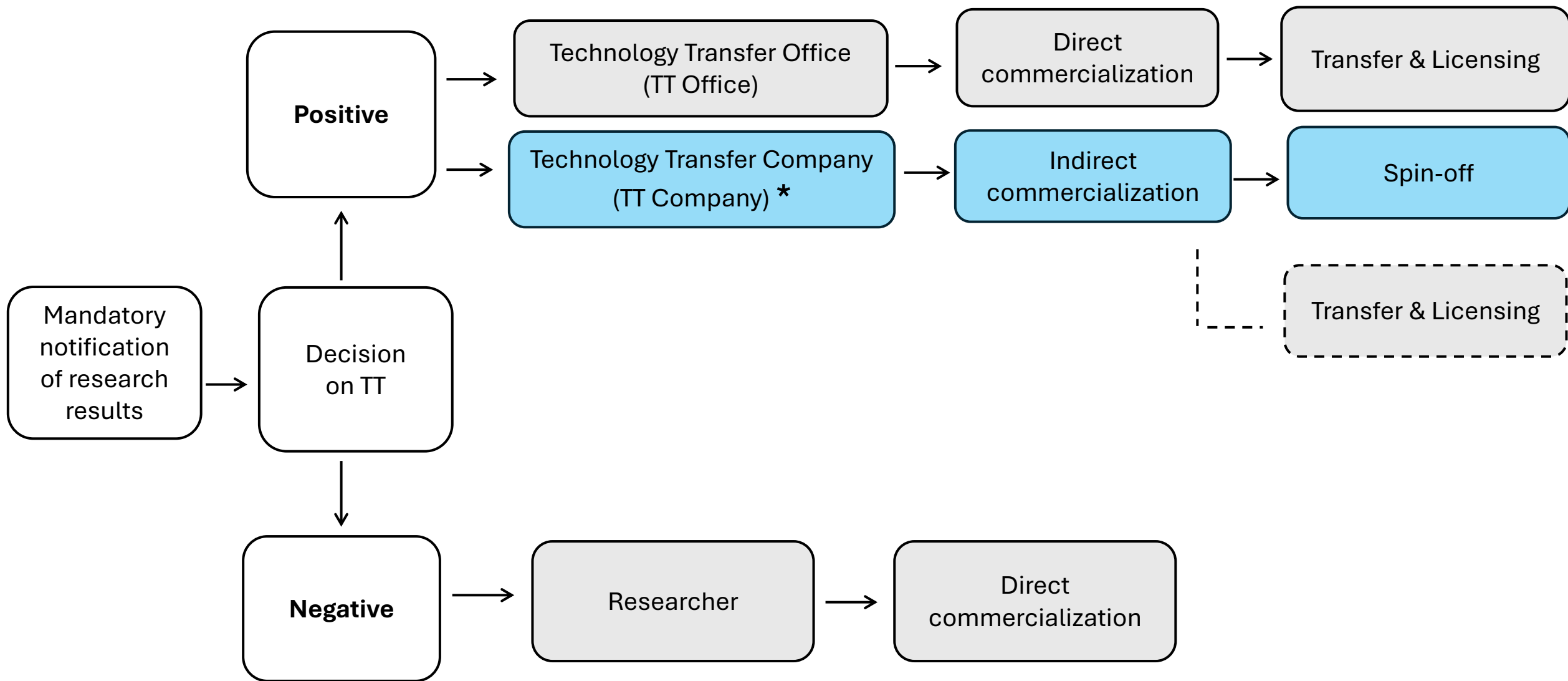


An autonomous, centralized, and regulated model



The inclusion of multiple technology transfer tracks with the University and researchers, along with a mandatory intermediary for the commercialization of research through spin-offs.

NATIONAL MODEL FOR TT (AS A PART OF HIGHER EDUCATION ACT)

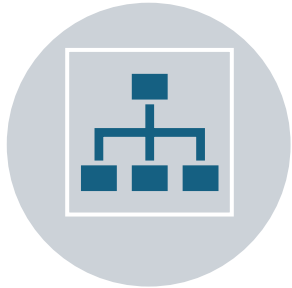


* Spółka celowa

FROM OVERREGULATION TO THE UNIVERSITY-FRIENDLY MODEL

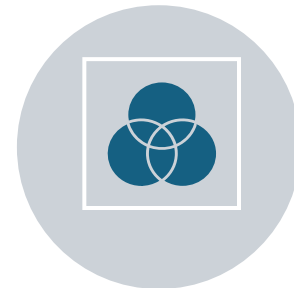
	CHALLENGES (HEA 2014)	SOLUTIONS (LAW AMENDMENTS & PRACTICE)
ROLE	Mandatory for indirect commercialization	Mandatory for indirect commercialization + Optional for direct commercialization
FLEXIBILITY FOR UNIVERSITY	Mandatory	Optional
LEGAL GROUND	IPR as a non-cash contribution	IPR as a non-cash contribution + Contractual IPR management
OWNERSHIP	Sole university ownership Joint TT Company (only universities)	Sole university ownership Joint TT Company (universities + national

FROM THEORY TO PRACTICE



REGULATORY MODEL

(Shareholder in a spin-off)



,ONE-STOP-SHOP' MODEL

(Spin-off creator, licensor, investment fund, innovation accelerator, training center)



INTEGRATED MODEL

(The TT office converted into the TT company)



COOPERATIVE MODEL

(The TT company as "front-office", the TT office as "back-office,,)

University Technology Transfer Companies in numbers

2050+

companies and administration units,
for which projects were conducted

completed
projects

3100+

(research & development
and scientific consulting)

235 spin-off companies
established by
PSC Members

EUR 25 million

funds obtained from investors
by established spin-off companies

EUR 36 million

funds received
from research grants
by established spin-off companies

The Association is a cooperation forum for SPVs of **34 universities and research institutes**, established to commercialize research results, create spin-off companies and implement commissioned R&D projects.

REGIONAL LESSONS-LEARNED AND TAKEAWAYS FOR A DISCUSSION

Does
“**ONE-SIZE-FIT-ALL**”?

TOP-DOWN
versus
BOTTOM-UP
MODEL

NATIONAL
SOLUTIONS
versus
REGIONAL
(INTERNATIONAL)
ADAPTABILITY

Thank you!

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